# NYS Unified Court System Office of Court Administration Audio Equipment and Installation, New York County Supreme Court Request for Proposals #039

# **Purpose:**

The New York State Unified Court System (hereafter "UCS") Office of Court Administration (hereafter "OCA") Division of Professional and Court Services is soliciting sealed bids for the purchase, delivery and installation of Audiovisual ("AV") Systems Equipment in approximately thirty (30) courtrooms at the New York County Supreme Court located at 100 and 111 Centre Street, New York, New York 10013 during Spring and Summer 2018.

#### **Location:**

New York County Supreme Court located at 100 and 111 Centre Street, New York, New York 10013.

### **Eligibility:**

Bidders shall have a minimum of six (6) years of experience with the design, engineering, assembly, installation and support of audiovisual systems of similar or greater complexity to those identified in this Request for Proposal. Bidders shall maintain permanent fabrication, service and support facilities within one hundred (100) miles of the Project site.

# **Detailed Specifications:**

# • Purchase Order/Agreement

The purchase order/agreement issued to the awarded vendor(s) is subject to the approval of the NYS Office of the Comptroller.

# • Rates and Charges

All rates are to be quoted on a per unit basis, and indicate if there a volume discount is applied, and at what percentage the discount is applied. No additional charges will be allowed.

#### Payments

The awarded vendor(s) must provide a master bill for all charges. Payment will be made by direct bill with payment due thirty (30) business days, not including legal holidays, from receipt of invoice and satisfactory installation of equipment. No payment or deposit of any kind will be made in advance. UCS will not consider any bid responses that require advance payment or a deposit. In the event of late payment by UCS, vendor shall be entitled to interest as specified in Article XI-A of the State Finance Law.

#### • Subcontracting

Subcontracting and any other transfer of any duties or obligation to be performed hereunder will be permitted only with the prior written consent of UCS to the proposed subcontractors. In the event that bidder proposes to use one or more subcontractors, the specific subcontractors and the services proposed to be performed by such subcontractors, must be listed in bidder's proposal. If a bidder that proposes to use one or more subcontractors in awarded the contract, the award will constitute the prior written approval of UCS to the subcontractors named in the bidder's proposal. Vendor will be the prime contractor and will be responsible for all services required by this

RFB/RFP. The UCS will communicate only with Vendor and Vendor shall remain wholly liable for the performance by and payment to any such subcontractors, their employees, agents, consultants or representatives.

### **Scope of Services:**

Procurement, configuration and installation of audio equipment in approximately 30 courtrooms in the New York County Supreme Court for the purpose of enhancing courtroom operations, improving audio quality and facilitating clear communication for effective presentation of evidence in courtrooms.

UCS seeks sealed bids for the replacement of the aging sound systems in courtrooms at the New York County Supreme Court. Specifically, UCS seeks quoted prices for audio equipment and installation thereof in approximately 30 courtrooms (approximately 8 small, 22 large), including removal of existing equipment where necessary. The detailed equipment list is contained within Exhibit A, Pricing Sheet.

# **Proposal Response Submission:**

# **Bidder's Response Must Include:**

- Pricing sheet (Exhibit A)
- A detailed timeline of the work to be completed, including milestone dates for install start date and observation dates, off-site equipment fabrication start date, off-site equipment inspection and test date (prior to site delivery) and substantial completion date. The project's completion date shall be on or around September 30, 2018.
- A detailed brochure describing its capabilities in terms of facilities, personnel, experience background, examples of similar installations, distribution arrangements with manufacturers and financial capability (including satisfaction of any project bonding requirements).
- A Basic Warranty Statement confirming the terms and conditions of the coverage provided under the Bidder's Basic Warranty and clearly identifying any exclusions affecting the Basic Warranty of the AV system. Bidders shall confirm that this Basic Warranty coverage is included in the Bidder's Bid Price.
- Description of the contracting firm's experience with fabrication, assembly, and installation of audiovisual systems of similar magnitude and quality as specified herein dating back at least six (6) years.
- Proof that the contracting firm has a permanent fabrication, service and support facility within one hundred (100) miles of the Project site. Proof shall be demonstrated by inclusion of contracting firm site nearest Project site as evidenced by physical address.
- References:
  - Each bidder must provide at least two (2) references, other than UCS, including the company/agency name, complete address, contact name, title, telephone number and email address, for whom the bidder has provided similar services at any time during the past three (3) years <u>AND</u>
  - One (1) detailed client reference for a similar project undertaken and completed by the Bidder after January 1, 2016. The reference must include the project name and location, client name and telephone number, total cost and duration, detailed description of the project and audiovisual scope, and at least two photographs of the completed installation.
- UCS Attachment I: Standard Request for Bid Clauses and Forms, pp. 3-4
- UCS Attachment III: Vendor Responsibility Questionnaire

	☐ Questionnaire filed online via OSC VendRep System and certified within 6 months of the bio
	opening due date, or
	☐ Paper questionnaire
•	UCS Attachment IV: Procurement Lobbying forms
	☐ Disclosure of Prior Non-Responsibility Determination (UCS 420)
	☐ Affirmation of Understanding and Agreement (UCS 421)
•	Adequate proof of insurance (see p. 10)

# **Bidder's Contact Name and Required Information**

Bidder shall designate, in its bid response, a staff member as primary contact for all questions UCS/OCA may have regarding bidder's bid/proposal response. Bidder shall include in its bid/proposal response all forms, documents and information required herein.

# Packaging, Identifying and Delivering of Proposals

Proposals must be clearly addressed and submitted to:

Amelia Hershberger New York State Unified Court System Office of Court Administration Division of Professional and Court Services 2500 Pond View, Suite 104 Castleton-on-Hudson, NY 12033

All envelopes/cartons must also be labeled with the following information on two sides:

Delivery immediately to Amelia Hershberger Sealed proposal – Do not open RFP# 039 due Tuesday, April 3<sup>rd</sup>, 2018 at 5:00 p.m.

Failure to seal and mark the proposal as described may result in non-delivery and/or rejection of the proposal. Please note that proposals must be received by the above named designated person by **Tuesday, April 3<sup>rd</sup>, 2018 at 5pm** at the latest or proposals will be declared late proposals and they will be disqualified. It is recommended that bidders allow several extra days for shipping in order to meet the deadline. Do not bind or staple your proposal response in any manner. Clips and rubber bands are the only acceptable methods of securing proposals.

# **Questions:**

All questions bidders may have in connection with this solicitation are to be directed by email only to:

Amelia Hershberger ahershbe@nycourts.gov

Please indicate in "Subject" field: RFP# 039 - Question(s).

The deadline to submit questions is Friday, March 9<sup>th</sup>, 2018 before 5:00 p.m. No written questions will be entertained after this deadline. A written Questions & Answers (Q&A) listing all questions received and their answers will be posted on the UCS website at <a href="www.nycourts.gov/admin/bids">www.nycourts.gov/admin/bids</a> in the Addenda column for the appropriate solicitation and e-mailed to the bidders list promptly after this deadline.

**IMPORTANT:** All questions regarding this solicitation must be in writing by email and directed solely to the attention of the above designated person. Contact by any prospective bidder, or any representative thereof, with any other personnel of the UCS in connection with this RFP may violate the Procurement Lobbying Act of 2005 (see Attachment IV), will jeopardize the respective bidder's standing and may cause rejection of its proposal.

### **Mandatory Site Visit and Pre-Bid Conference:**

A MANDATORY site visit will be held on Tuesday, March 13<sup>th</sup>, 2018 from 9:30AM to 11:00AM at 100 Centre Street, 10th Floor, New York, New York.. Please check in with the clerk's office upon arrival.

Bidders must RSVP by emailing <u>ahershbe@nycourts.gov</u> and providing the names and titles of all prospective attendees, and appear in person at 100 Centre Street on the 10<sup>th</sup> floor on Wednesday, March 13<sup>th</sup>, 2018 at 9:30 AM.

Bidders who do not attend the site visit/pre-bid conference may not submit a bid response and if a bid response is submitted, it will be disqualified. The pre-bid conference will be the last opportunity for bidders to raise questions. A final Q&A, revised to include all questions raised at the pre-bid conference and their answers, will be sent only to those bidders who attended the mandatory site visit and pre-bid conference. No questions will be entertained after the pre-bid conference.

### Review & Selection Process: "Method of Award"

This contract will be awarded based on the following components:

- Financial evaluation 60%: Low bidder will receive the maximum number of points. All others will receive a reduced number of points based upon a comparative cost analysis. Cost shall be per courtroom.
- Formula is: (L1/L2) \* 60 = points for L2, where L1 is the lowest \$ cost, L2 is the second lowest dollar cost, etc. (Ex: \$100/\$125 = 0.8 \* 60 = 48. L2 = 48 points.)
- Quality of the Proposed Installation and Project Management 40%
  - o 20% for quality of the provided reference(s), rated excellent to poor.
  - $\circ$  20% for demonstrated experience of the bidder, rated excellent to poor.

# The RFB/RFP Process: General Specifications

Note to those submitting proposals:

### Attachment I - Standard Request for Bid Clauses & Forms and Attachment IV

# **Procurement Lobbying Law required forms:**

In addition to such other specifications and criteria as are presented herein, the NYS Unified Court System Attachment I - Standard Request for Bid Clauses & Forms, and Attachment IV - Disclosure of Prior Non-Responsibility Determination (UCS 420) and Affirmation of Understanding and Agreement (UCS 421) pursuant to the Procurement Lobbying Act, which must be downloaded or printed from the UCS Contract & Procurement website under "Addenda" for the appropriate solicitation, are incorporated and made a part of this solicitation.

# Attachment III - Vendor Responsibility Questionnaire:

The NYS Unified Court System (UCS) is required to conduct a review of a prospective contractor to provide reasonable assurances that the vendor is responsible. The required Vendor Responsibility Questionnaire is designed to provide information to assist UCS in assessing a vendor's responsibility prior to entering into a contract with the vendor. Vendor responsibility is determined by a review of each prospective contractor's legal authority to do business in New York State, business integrity, financial and organizational resources, and performance history (including references).

The UCS recommends that vendors file the required Vendor Responsibility Questionnaire online via the New York State VendRep System. However, vendors may choose to complete a paper questionnaire and submit it with their proposal.

Online Questionnaire: To enroll in and use the New York State VendRep System, see the VendRep System Instructions available at <a href="http://www.osc.state.ny.us/vendrep/index.htm">http://www.osc.state.ny.us/vendrep/index.htm</a> or go directly to the VendRep System online at <a href="https://portal.osc.state.ny.us/Enrollment/login">https://portal.osc.state.ny.us/Enrollment/login</a>. Vendors must provide their New York State Vendor Identification Number when enrolling (see paragraph headed "New York State Vendor File Registration" for instructions on obtaining a Vendor Identification Number.) For VendRep System assistance, contact the Office of the State Comptroller's Help Desk at 866-370-4672 or 518-408-4672 or by email at <a href="https://www.osc.state.ny.us">ITServiceDesk@osc.state.ny.us</a>.

Bidders who file the Vendor Responsibility Questionnaire online via the OSC VendRep System are requested to checkmark the appropriate box on the Document Enclosure Checklist. Please note that online submissions must be certified and dated/updated not more than six (6) months prior to the bid opening date of this RFP. Bidders' authorized signature of the RFP form will serve as confirmation that bidders have knowingly filed their questionnaire online if the paper questionnaire is not included with the bidder's submission.

<u>Paper Questionnaire</u>: Vendors opting to complete and submit a paper questionnaire can obtain the appropriate questionnaire from the VendRep website <a href="www.osc.state.ny.us/vendrep/forms\_vendor.htm">www.osc.state.ny.us/vendrep/forms\_vendor.htm</a> or may contact the UCS or the Office of the State Comptroller's Help Desk for a copy of the paper form.

# **New York State Vendor File Registration:**

Prior to being awarded a contract pursuant to this solicitation, the bidder(s) must be registered in the New York State Vendor File (Vendor File) administered by the OSC.

This is a central registry for all vendors who do business with New York State agencies and the registration must be initiated by a State agency. Following the initial registration, a unique New York State ten-digit vendor identification number (Vendor ID) will be assigned to vendors for usage on all future transactions with New York State. Additionally, the Vendor File enables vendors to use the Vendor Self-Service application to manage certain vendor information in one central location for all transactions related to the State of New York.

If the bidder is already registered in the Vendor File, the vendor must enter the vendor's ten-digit Vendor ID on the first page of this bid document.

If the bidder is not currently registered in the Vendor File, upon award of a contract the Bidder must complete the OSC Substitute W-9 Form (http://www.osc.state.ny.us/vendors/forms/ac3237s\_fe.pdf) and submit the form to UCS.

The UCS will initiate the vendor registration process for the awarded contractor. Once the process is initiated, awarded contractor will receive an e-mail identifying their unique ten-digit Vendor ID and instructions on how to enroll in the online Vendor Self-Service application. For more information on the Vendor File please visit the following website: <a href="http://www.osc.state.ny.us/vendor management/">http://www.osc.state.ny.us/vendor management/</a>.

# Online RFB/RFP Package - Disclaimer:

Bidders accessing any UCS/UCS/OCA solicitations and related documents from the New York State UCS website <a href="www.nycourts.gov/admin/bids">www.nycourts.gov/admin/bids</a> under "Current Solicitations" shall remain solely and wholly responsible for reviewing the respective solicitation and bid documents on the internet regularly, up to the scheduled date and time of the bid/proposal due date, to ensure their knowledge of any amendments, addenda, modifications or other information affecting the solicitation or bid documents in question.

### **Bid Response/Proposal - Original and Copies:**

Bidders shall submit all the following required **original RFB/RFP documents**: Bid/Proposal; Executed RFB/RFP Form; Attachment I - pages 3, 4, of 10; Attachment III - Vendor Responsibility Questionnaire (questionnaire may be filed electronically with OSC); Attachment IV - Disclosure of Prior Non-Responsibility Determinations UCS 420 and Affirmation of Understanding and Agreement UCS 421; proof of Workers' Compensation and Disability Benefits insurance coverage (See "Insurance Requirements"); and any other required documentation, brochures, etc. referenced herein. Complete the paperwork on the forms provided with this solicitation unless otherwise requested. Do not retype or amend any portion of this solicitation. Failure to provide all original documents and the requested number of copies (2) may result in disqualification of a bidder's response.

# **NYS OGS General Specifications:**

New York State Office of General Services (NYS OGS) General Specifications (May 2015) are incorporated herein by reference, except to the extent any provision thereof is not applicable to UCS. Any reference in the NYS OGS General Specifications to 'Commissioner' shall be deemed to refer to the Chief Administrator of the Courts or the designee of the Chief Administrator. In the event of any conflict or express or implied ambiguity between this solicitation document, including attachments hereto, and the NYS OGS General Specifications, this solicitation document shall take precedence. The NYS OGS General Specifications are available at: <a href="http://www.ogs.ny.gov/purchase/spg/pdfdocs/CL815.pdf">http://www.ogs.ny.gov/purchase/spg/pdfdocs/CL815.pdf</a>.

# **Binding Nature of Bid/Proposal on Bidders**

All bids/proposals shall remain binding on bidders until such time as UCS/OCA provides written notification of its intent to award the contract to a specific bidder or until the bidder withdraws its bid/proposal in writing, whichever occurs first.

# **Estimated Quantities:**

Any quantities specified in this solicitation constitute estimates only, and accordingly no commitment or guarantee to reach any specified volume of business is made or implied.

### **Compliance with Laws:**

Awarded contractor(s) must comply with all applicable federal, state and local laws rules and regulations, including but not limited to, fire, health and safety codes, prior to and during the provision of all services under the contract resulting from this RFP.

# **Independent Contractor Status:**

It is expressly understood and agreed that the awarded contractor's status shall be that of an independent provider of services and that no officer, employee, servant or subcontractor of the contractor is an employee of the UCS, OCA or State of New York. The awarded contractor shall be solely responsible for the work, assignment, compensation, benefits and personal conduct and standards of all such persons assigned to the provision of services. Nothing herein shall be construed to impose any liability or duty on the UCS, OCA or State of New York to persons, firms, consultants or corporations employed or engaged by the awarded contractor either directly or indirectly in any capacity whatsoever, nor shall the UCS, OCA or State of New York be liable for any acts, omissions, liabilities, obligations or taxes of any nature including, but not limited to,

unemployment and Workers' Compensation insurance of the awarded contractor or any of its employees or subcontractors.

# Rejected and Unacceptable Bids/Proposals:

UCS reserves the right to reject any and all proposals or bids submitted in response to this solicitation. In addition, UCS may reject any bids/proposals from any bidders who are in arrears to the State of New York upon any debt or performance of any contract; or who have previously defaulted on any contractual obligations, (as contracting party, surety or otherwise), or on any obligation to the State of New York; or who have been declared not responsible or disqualified by any agency of the State of New York, who have any proceeding pending against them relating to the responsibility or qualification of the bidders to receive public contracts, whose proposal is incomplete or otherwise non-responsive in any material respect, or who are found to be non-responsible based on any of the criteria specified in the section headed "Responsible Bidder".

UCS also reserves the right to reject any bidder: (i) whose facilities and/or resources are, in the opinion of OCA, inadequate, too remote from the UCS locations to render services in a timely manner in accordance with all requirements of this solicitation; (ii) who does not provide references in accordance with the bid specifications, or whose references report significant failure to comply with specifications; or (iii) who are otherwise, in the opinion of OCA, unable to meet specifications.

# **Responsible Bidder:**

A bidder shall be defined as "responsible" in accordance with, but not limited to, references, past performance history, financial stability, the criteria set forth in paragraph 2 of the General Specifications (Attachment III-Vendor Responsibility Questionnaire), and the criteria set forth in the paragraph headed "Rejected and Unacceptable Bids/Proposals" as well as any other criteria necessary and reasonable to establish the bidder's responsibility.

# Clarification/Correction of Bids/Proposals:

In addition to any rights articulated elsewhere in this solicitation, UCS reserves the right to require clarification at any time during the procurement process and/or require correction of arithmetic or other apparent errors for the purpose of assuring a full and complete understanding of a bidder's proposal and/or to determine a bidder's compliance with the requirements of this solicitation. This clarifying information, if required in writing by UCS, must be submitted by the bidder, in accordance with formats as prescribed by UCS at the time said information is requested and, if received by the due date set forth in UCS's request for clarification, shall be included as a formal part of the bidder's proposal. Clarifying information, if any, whether provided orally, visually or in writing will be considered in the evaluation process. Failure to provide required information by its associated due date may result in rejection of the bidder's proposal. Nothing in the foregoing shall mean or imply that it is obligatory upon UCS to seek or allow clarifications or corrections as provided for herein.

#### References

Each bidder must provide at least three (3) references, other than UCS, including the company/agency name, complete address, contact name, title, telephone number and email address, for whom the bidder has provided similar services at any time during the past three (3) years.

### **Indemnity:**

Awarded contractor shall indemnify, defend and hold harmless UCS, its officers and employees from and against any and all claims, causes of action, damages, costs, liabilities and expenses of any kind (including reasonable attorney's fees and the cost of legal defense) which UCS may incur by reason of: (i) awarded contractor's breach of any term, provision, covenant representation or warranty contained in the contract awarded as a result of this bid; (ii) any act, omission, negligence or intentional misconduct of awarded contractor or its employees, subcontractors, agents, volunteers or of other persons under its direction and control; (iii) awarded contractor's performance or failure to perform under the contract; and (iv) enforcement by UCS of the awarded contract or any provisions thereof.

# **Unified Court System Self-Insurance:**

UCS, a New York State governmental entity, is self-retained for risk of loss and liability.

### **Insurance Requirements:**

Awarded contractor shall be required to maintain during the term of the contract, including any renewal terms, at their own cost and expense:

1. Workers' compensation and disability benefit insurance coverage as required under NYS law. Each vendor must provide with its proposal proof of such workers' compensation and disability benefits insurance coverage or, if it is legally exempt from such coverage, proof of exemption. Vendor must obtain the appropriate Workers' Compensation Board forms from its insurance carrier or licensed agent, or must follow the procedures set forth by the Workers' Compensation Board for obtaining an exemption from coverage. See Workers' Compensation

Board website at http://www.wcb.ny.gov under "Forms" for a manual listing required forms and procedures. Any questions regarding workers' compensation coverage requirements or debarments should be directed to:

> Workers' Compensation Board Bureau of Compliance (518) 462-8882 (866) 298-7830

#### Only the following forms will be accepted:

Proof of Workers' Compensation Coverage

- Form C-105.2 Certificate of Workers' Compensation Insurance issued by private insurance carriers; or
- Form U-26.3 issued by the State Insurance Fund; or
- Form SI-12 Certificate of Workers' Compensation Self-Insurance; or
- Form GSI-105.2 Certificate of Participation in Workers' Compensation Seminar Option Self-Insurance; or
- Form CE-200 Certificate of Attestation of Exemption from NYS Workers' Compensation and/or Disability Benefits Coverage.

Proof of Disability Benefits Coverage

- Form DB-120.1 Certificate of Disability Benefits Insurance, or
- Form DB-155 Certificate of Disability Benefits Self-Insurance; or
- Form CE-200 Certificate of Attestation of Exemption from NYS Workers' Compensation and/or Disability Benefits Coverage.

On forms that have a space for a certificate holder to be listed, the carrier must enter:

NYS Unified Court System Office of Court Administration 25 Beaver Street, Room 850 New York, NY 10004

The insurance carrier will notify the certificate holder if a policy is canceled. Please note: An ACORD Certificate of Insurance is not acceptable proof of NYS workers' compensation or disability benefits insurance coverage.

For additional information regarding worker's compensation and disability benefits requirements, please refer to the New York State Workers' Compensation Board website at: <a href="http://www.wcb.ny.gov">http://www.wcb.ny.gov</a> under "Employers/Businesses."

- 2. Commercial General Liability Insurance (bodily injury and property damage on an occurrence basis), contractual and products/completed operations liability coverage, and auto liability with minimum limits as follows:
- Bodily Injury and Property Damage: \$1 million, per occurrence; \$2million, aggregate
- Personal Injury and Advertising: \$1 million aggregate
- Contractual and Products/Completed Operations: \$2 million aggregate
- Auto Liability, Combined single limits: \$1 million

Commercial General Liability insurance coverage shall be obtained from commercial insurance carriers licensed to do business in the State of New York.

# **Confidentiality:**

Bidder acknowledges that any and all information, records, files, documents or reports contained in any media format provided to the bidder by the court, or which may be otherwise encountered by bidder shall be considered extremely confidential and shall be handled accordingly at all times.

Neither the bidder nor any of its employees, servants, contractors, agents or volunteers shall at any time be permitted to utilize such confidential information for any purpose outside the scope of any resulting agreement without the express prior written authorization of UCS. Any breach of this confidentiality by the bidder or by any of its employees, servants, subcontractors, agents, or volunteers may result in the immediate termination of any resulting agreement by UCS and may subject the bidder to further penalties.

Awarded contractor shall use, and require its employees and authorized agents to use, at least the degree of care a reasonably prudent person would use to protect and prevent improper access to the records.

### **Confidential/Proprietary Information:**

If applicable, bidders should specifically identify those portions of the proposal deemed to contain confidential or proprietary information or trade secrets, and must provide justification why such material, upon request, should not be disclosed to parties other than UCS. Bidders are advised that any material deemed confidential by bidder may still be subject to disclosure in connection with any governmental or judicial proceeding or inquiry or as may be required by applicable law, including but not limited to Article 6 of the New York Public Officers Law (Freedom of Information Law). Such confidential/proprietary information must be easily separable from the non-confidential sections of the proposal.

### **Financial Stability:**

Upon request by UCS, bidder shall provide its audited financial statements prepared in accordance with GAAP-Generally Accepted Accounting Principles for the past three (3) consecutive years and a copy of its last three (3) annual reports.

#### **Termination:**

Early termination of the contract for cause may result in, among other consequences, all remedies available to UCS and New York State, the awarded contractor both being declared no responsible by the UCS/UCS/OCA, pursuant to the UCS and Office of the State Comptroller's guidelines on vendor responsibility and in the contractor's removal from the UCS/UCS/OCA's bidders list for future solicitations.

# **Implied Requirements:**

Products and services that are not specifically requested in this solicitation, but which are necessary to provide the functional capabilities proposed by the bidder, shall be included in the offer except as specified herein.

# **Silence of the Specifications:**

The apparent silence of the specifications contained as part of this package as to an detail or to the apparent omission of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail. All interpretations of these specifications shall be made on the basis of this statement.

# **EXHIBIT A: PRICING SHEET**

Any quantities specified in this solicitation constitute estimates only, and accordingly no commitment or guarantee to reach any specified volume of business is made or implied.

Equipment Cost, Per courtroom (Part A)							
Item	Model/Manufacturer	Estimated Maximum Quantity Required per Courtroom	Unit Cost	Discount (if applied)	Extended Cost	Total Maximum Cost per room	Total Maximum Cost, 30 rooms
Speakers (ceiling mounted)	JBL CTL24CT	10					
Speakers (wall mounted)	JBL Control HST-WH	10					
Speaker wire	18 AWG (2 conductor) speaker wire	N/A					
Individually controlled speakers, Judge's bench and jury box	JBL C2PM	2					
Digital audio server	BIAMP Tesira Forte AVB VT	1					
Dialer	BIAMP Tesira HD-1 Dialer	1					
Audio Controller	BIAMP TEC-1 controller	1					
ADA-Compliant listening device	Williams Sound WIR SYS 1 SoundPlus Pro Courtroom System	1					
Desktop shotgun microphones	Shure 18" Microphones: MX418D/C	5					
Microphone cable	22 AWG (2 conductor shielded) microphone cable	N/A					
Wireless microphone (combo handheld and lapel)	Shure SLX124/85/SM58-H5	1					
Audio amplifier (small courtrooms)	JBL CSA 1120Z	1					
Audio amplifier (large courtrooms)	JBL CSA 2120Z	1					
Rack	Tripp Lite SmartRack 15U Low- Profile Switch-Depth Wall-Mount	1					

# **EXHIBIT A: PRICING SHEET**

	Rack Enclosure Cabinet, Hinged Back SRW15US						
Ethernet switch	Avaya 3510	1					
Ancillary cables and		N/A					
installation media							
Total Cost							

Labor and installation Cost, Per courtroom (Part B)					
Non-Equipment Cost Category	Per court room	For 30 court rooms			
Engineering					
Programing					
Shop Assembly, Fabrication and Quality Control					
Project Management					
Removal of Existing Equipment					
Site Installation and Quality Control Cost					
Total Cos	t				

# TOTAL COST PER COURTROOM (PART C) (Part A + Part B):

# TOTAL COST FOR THIRTY (30) COURTROOMS (Part C X 30):